

Exercise Equipment Consultants - \$13 to \$18/hour (Vancouver Lower Mainland, 7 Locations)

Compensation: Hourly base plus commissions, plus bonuses

As Fitness Town continues to grow and expand we are always looking for new fitness consultants for positions at the associate level as well as those looking to excel in management. If you know anyone who has a desire to work for a fast paced, growing company, has an interest in fitness and the ability to help people become motivated and excited about fitness, please refer or apply today and join the Fitness Town team!

We practice consultative selling to our customers; ensuring that we educate them on all their home-fitness options better than anyone else in the industry. We are committed to helping people become fitter one workout at a time.

Qualifications - we are looking for:

- People who have a successful track record
- People who want to fast track to management
- People who are self-motivated
- People who care for their customers and their needs
- People who are financially motivated
- People who have a fitness background
- People with a successful retail background
- Portray and develop company strategy at store level

Duties - You will be asked to:

- Excel in fitness consultations
- Have a thorough understanding of the consultative sales process
- Create repeat & referral business
- Maintain a positive workplace environment
- Excel in telephone skills
- Work retail hours, including some weekends
- Perform daily responsibilities in store
- Provide individual sales performance statistics to management
- Be responsible for opening and closing of store
- Have Computer/POS skills

Compensation/Benefits:

Average annual compensation range for Fitness Town associates is between \$27,000 to \$38,000 (performance based)

Average annual compensation range for Fitness Town Management is between \$40,000 plus (performance based)



Fitness Town will provide:

Hourly base, plus commission, bonuses and profit sharing comprise our aggressive incentive/performance based pay structure
A positive, competitive workplace environment
One of the fastest-growing fitness companies in Western Canada
Structured sales training
The best lines of equipment in the industry including Life Fitness, Octane Fitness, Vision Fitness, Hoist Fitness, Lemond, Keiser, Cybex, Matrix, and the list goes on...
Employee group benefit plan upon eligibility
Voluntary life insurance upon eligibility
Voluntary short term disability upon eligibility

Please e-mail resume and cover letter to hr@fitnesstown.ca